

PRESS RELEASE

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TOWNEPLACE SUITES BY MARRIOTT BRAND SELECTS WHITNEY DAVIS AS 2018 SALES ASSOCIATE OF THE YEAR

*McNeill Hotel Company's TownePlace Suites, Auburn AL
also earns Marriott Gold Circle Award.*

GERMANTOWN, TN, April 16, 2019 – The TownePlace Suites by Marriott brand recently selected Whitney Davis, Sales Manager for McNeill Hotel Company's TownePlace Suites Auburn (AL), as its 2018 Sales Associate of the Year.

The award was presented to Whitney at the Annual Marriott International GM Conference held this April in Chicago. At the same event, McNeill Hotel Company's TownePlace Suite Auburn earned the Marriott Gold Circle Award. To earn this award, a hotel must be within the Top 10% of the brand in overall Guest Satisfaction Survey (GSS) scores.

Whitney also received the McNeill Hotel Company's Sales Leader of the Year Award at the company's third Annual General Manager's and Sales Conference held this February in Nashville.

"It is indeed an honor to have Whitney earn the Sales Associate of the Year Award by the TownePlace Suites by Marriott brand," said Kim Knop, McNeill Hotel Company Vice President of Sales & Marketing. "Whitney is known as "STEAM ROLLING WHITNEY," relentless in her ability to prospect for new business and dominate hotel revenues in the market. Whitney always delivers well-thought out sales action plans that lead to her exceeding sales goals

Criteria for the Marriott Sales Award sales includes the ability to consistently demonstrate selling skills from Access Edge (brand

required sales training) to drive Extended Stay Sales at a property; a focus on achieving long-term stay business opportunities; championing a proactive direct sales culture among the hotel team; and consistently exceeding sales goals.

Mark Ricketts, President and COO of McNeill Hotel Company, added, "Whitney's selection as Sales Associate of the Year across the entire TownePlace Suites brand is an impressive accomplishment. We are extremely proud of Whitney and the entire TownePlace Suites Auburn Team for also earning the Marriott Gold Circle Award. Our Auburn team is active in the local community and consistently earns high marks for guest satisfaction from Marriott, as well as on consumer review sites like TripAdvisor."

Located within walking distance of Auburn University, the 95-room Auburn TownePlace Suites offers guests convenient access to the famous Jordan-Hare Stadium, Chewacla State Park and the Robert Trent Jones golf trail. Hotel amenities include fully equipped kitchens, smart TVs, complimentary Wi-Fi and luxury bedding. The TownePlace Suites Auburn is pet-friendly (fees may apply) and also provides laundry facilities for guests' convenience.

About McNeill Hotel Company

Headquartered in Germantown, Tennessee, McNeill Hotel Company is built on a foundation of trust, pursuit of excellence and a philosophy of "people serving people." The firm focuses on select service hotels with a growth strategy based on a mix of new hotel development, meaningful acquisitions and third party management agreements. The company is an approved franchisee for both Marriott and Hilton. Phillip McNeill, Jr and Mark Ricketts, the company's principals, are 2nd generation hoteliers with over 60 years of combined institutional experience in the hotel industry, encompassing nearly every discipline of the business.