

PRESS RELEASE

CONTACT: Paul Kesman
(248) 321-2035
pkesman@pdkpr.com

McNEILL HOTEL COMPANY'S AMY STUART AWARDED DIRECT SALES LEADER OF THE YEAR FOR THE COURTYARD BY MARRIOTT BRAND

GERMANTOWN, TN, April 16, 2019 – The Courtyard by Marriott brand recently selected McNeill Hotel Company's Amy Stuart, Director of Sales for the Company's Courtyard Nashville Green Hills, as its 2018 Direct Sales Leader of the Year.

The award was presented to Amy at the Annual Marriott International GM Conference held this April in Chicago. Amy also received the McNeill Hotel Company's Outstanding Group Revenue Performance Award at the company's third Annual General Manager's and Sales Conference held this February in Nashville.

"We're so proud of Amy to be recognized as Direct Sales Leader of the Year by the Courtyard by Marriott brand. The well-deserved sales award certainly pays tribute to Amy's sales efforts of building client relationships, networking within the community and consistently exceeding sales goals and expectations," said Kim Knop, McNeill Hotel Company Vice President of Sales & Marketing.

Criteria for the Marriott Direct Sales Leader Award includes include championing and fostering proactive direct sales and building this culture throughout the hotel, as well as consistently exceeding sales goals and developing and executing sales action plans to drive overall revenue. Marriott also considered hotel performance, total rooms revenue, team revenue and RevPAR Index competitive performance.

Phillip McNeill, managing partner and CEO of McNeill Hotel Company, added, "We congratulate Amy on her selection as Direct Sales Leader of the Year across the entire Courtyard by Marriott brand and the hard work

that went into earning this award. We are extremely proud of Amy, the entire Courtyard Nashville Green Hills team, and our outstanding relationship with the Marriott brand across our growing portfolio.”

Boasting stylish accommodations in an upscale location, Courtyard Nashville Green Hills provides easy access to some of the area's best restaurants and malls such as Bluebird Café and the Mall at Green Hills and is also close to Lipscomb University. The hotel features spacious rooms with plush bedding; ergonomic workstations; free Wi-Fi; outstanding dining options from the on-site restaurant, The Bistro; and rooftop pool.

About McNeill Hotel Company

Headquartered in Germantown, Tennessee, McNeill Hotel Company is built on a foundation of trust, pursuit of excellence and a philosophy of “people serving people.” The firm focuses on select service hotels with a growth strategy based on a mix of new hotel development, meaningful acquisitions and third party management agreements. The company is an approved franchisee for both Marriott and Hilton. Phillip McNeill, Jr and Mark Ricketts, the company's principals, are 2nd generation hoteliers with over 60 years of combined institutional experience in the hotel industry, encompassing nearly every discipline of the business.